## **Audience Profile Sheet**

Reader's Name:
Doreen M. Harris
Reader's Job Title:
President and CEO, NYSERDA
Kind of Reader:  Primary Secondaryx
Reader's Level of Education:
Bachelor's degree in Political Science from Binghamton University, Master's degree in Public Administration from Syracuse University
Reader's Professional Experience:
Had multiple clean energy industry leadership positions, including Vice President and Chief Operating Officer at NYSERDA before becoming President and CEO.

Reader's Job Responsibilities:
In charge of directing the agency's efforts to advance the state's renewable energy strategy. This entails supervising a team of specialists that work to create and execute renewable energy, energy efficiency, and clean transportation policies and initiatives.
Reader's Personal Characteristics:
Collaborative leadership style, and she is committed to advancing clean energy initiatives to benefit New York. residents and businesses.
Reader's Cultural Background:
White
Reader's Attitude Toward the Writer (you):
Potential prather in furthering NYSERDA's sustainable energy strategy.
Reader's Attitude Toward the Position you're applying to:
Supportive, interested in exploring how the smart thermostat could help with energy efficiency and sustainability
Reader's Expectations about the Résumé and Job Letter (as documents):

An individual in this position should have a solid technical background in engineering, with an emphasis on energy saving and smart thermostat technology implementation.
Reader's Way of Reading the Document:
Skim it Study itX
Read a portion of it _No Which portion?
Modify it and submit it to another reader_NO
Reader's Reading Skill:
Fluent reader with significant knowledge in studying and synthesizing complicated material relating to the clean energy business.
Reader's Physical Environment:
Office

Adapted from Markel (7th Ed.), p. 88